> "Hollis do not try to force a solution onto you just to get a sale. The sales team really know their stuff, which enables us to work *with* them."
>
> Gavin Woodcock - Moreton Hall's IT Specialist

Company:	Requirement:	Solution:
Moreton Hall School	Manage distributed print resources	PaperCut software

Established in 1913, Moreton Hall School is one of the UK's highest achieving independent schools, educating girls from age 3-18 and boys from 3-11. The school is a charitable trust and is set in 100 acres of parkland on the Shropshire/North Wales border, four miles from the historic market town of Oswestry.

The Challenge

The school is housed in a number of different buildings across a spacious campus, each of which needs the ability to handle mixed volume print runs on demand. The challenge for the school's in-house IT support was to manage the distributed print resources in such a manner so as to maintain reliability and cost effectiveness without being too burdensome on their time. The school decided that some of this requirement should be met via ousourcing.

A further requirement stipulated by Moreton Hall's IT specialist, Gavin Woodcock, was that any outsourcing partner should have a knowledgeable sales department that would work well with the school to form a logical and mutually agreeable way forward.

The Solution

Hollis recommended the implementation of PaperCut; a managed print solution that met all of the requirements of the customer and has providing ongoing technical support.

PaperCut provided integration with the school's printing devices enabling effective monitoring and control of printing including secure printing, logging, allocation, quotas and charging to accounts/departments/cost-centres/projects.

> "The solution and Hollis' swift technical response has reduced our costs and enabled us to concentrate on other IT matters"
>
> Gavin Woodcock - Moreton Hall's IT Specialist

"Their customer focused approach is company wide, from sales to reception and technical staff. In fact, I actually consider Hollis to be an extension of our IT dept., looking after our managed print services in that regard."

Gavin Woodcock - Moreton Hall's IT Specialist

About Hollis

Hollis Technology specialises in the provision of business support solutions to organisations in both the public and private sectors throughout the UK. Our range of solutions includes IP telephony, multi-functional printers, servers, network security devices and office supplies.

We also provide a comprehensive range of education IT, Managed print and IT Infrastructure services. Hollis is committed to consistently delivering the best customer service at all times.

Shropshire Chamber MEMBER